MARKETING



Connecting family, business, and community in support of student athletics.

Winning Solutions Marketing Cherie Peterson, CEO

Mission Statement

- We believe that the opportunity for our youth to participate in sports makes a difference in their lives. Sports increase confidence and motivate to stay in the classroom, working for satisfactory grades, which enables them to participate. Sports help build character and teach life lessons that extend well beyond the court or the playing field. That's why we've made it our mission to give our area athletes support and recognition for their participation.
- Our goal: is to provide businesses high quality, high impact advertising while supporting local high school athletics.

- Each school has four primary sports
 - ✓ Football
 - ✓ Volleyball
 - ✓ Wrestling
 - ✓ Basketball
- Additional sports available as school size increases
- Each individual sport requires funding
- School districts have limited funds to support extracurricular activities





Traditionally...

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- Local advertising options have been radio, newspaper, television, and billboards
- All proceeds go directly to the marketing company

We recognize...

- Advertising locally has become increasingly difficult to reach targeted audiences due to streaming programs, podcasts, and digital publications
- Large audiences at school events provide a great opportunity to reach your local community
- The need for every dollar to be utilized to its fullest extent

We are offering...

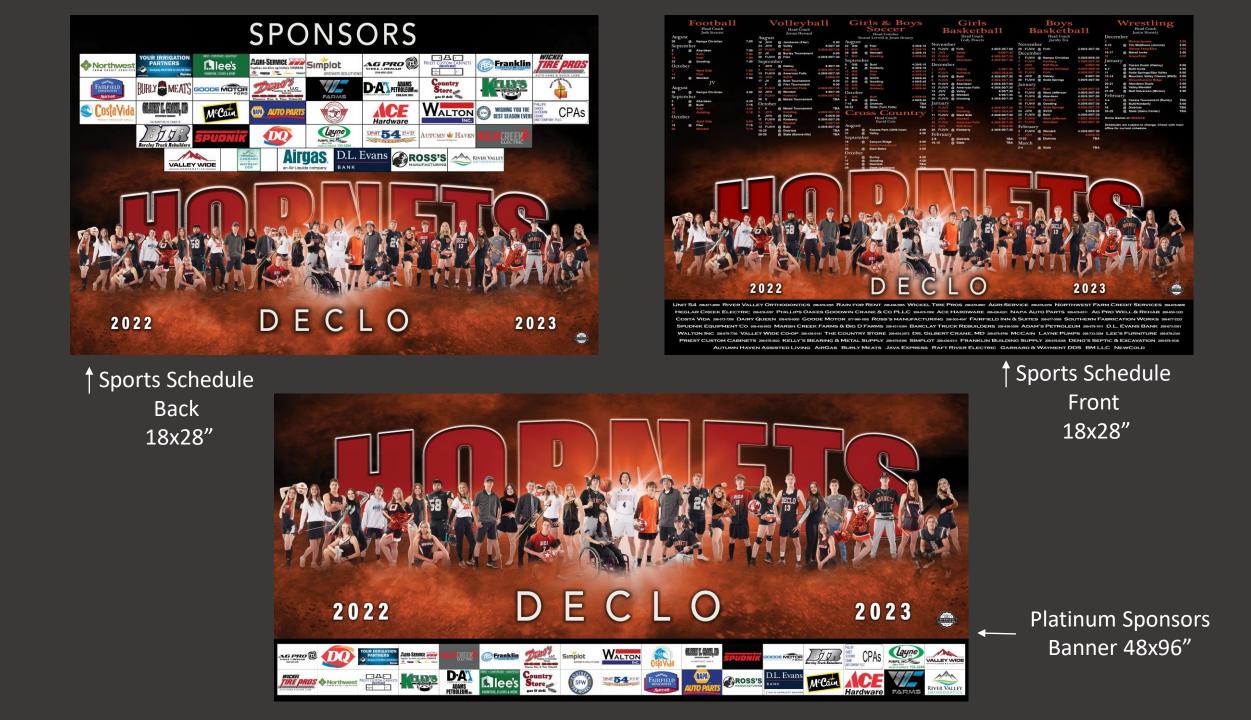
• The most value for every dollar spent

Our Solution



- Local, affordable, and effective advertising
- High quality, professionally produced finished product
- Favorable pricing (up to 60% less) when compared to national competitors
- Benefits businesses, schools, and families

- Compelling brand recognition
- 100% of marketing materials are provided at no charge to the schools
- 40% of sales goes directly to the high schools
- Local student athletes on all products

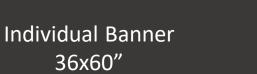




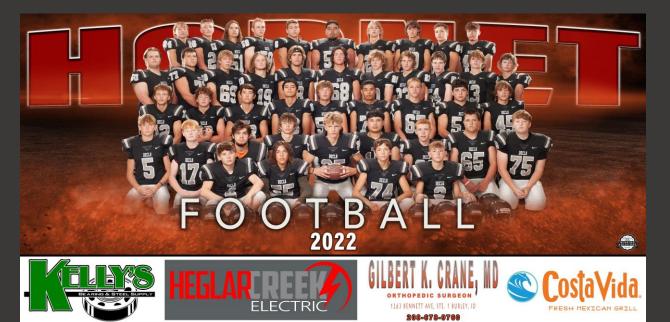
Team Banner 48x96"



Football Banner 48x96"









Each year, every athletic director picks a background which is used yearround. This unifies school sports marketing and ensures the ads are prominent.





Team Handout 12x18"

Individual Banner 36x60"

Programs: Front and Back 8.5x11"



Support Declo athletics by advertising here! Contact Cherie at 🕮 208-431-5590

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MARKETING

In the 2022-2023 school year, over \$184,000 went directly back to the sixteen participating schools to help with their athletic programs.

- WSM is growing!
- 95% of participating businesses have renewed and increased exposure
- School administrators are impressed with financial returns and high-quality materials
- Student athletes love seeing our products displayed at their school and look forward to being featured on banners/programs and taking them home at the end of the season
- Community members have expressed appreciation for our high-quality products



School events have been a key factor in the recovery of each community.

High school athletic events have provided community members a sense of unity and pride, given opportunities to return to social interactions and has strengthened the relationships between neighbors and communities.

Funding will continue to be needed for these healthy activities to take place.

Please consider allocating a portion of your advertising/sponsorship budget to help support this important community effort by choosing Winning Solutions Marketing.



WINNING SOLUTIONS

M A R K E T I N G



 For more information, please contact Cherie Peterson at 208-431-5590 or <u>cherie@winningsolutionsmarketing.com</u>